


<b>HUMAN RESOURCES</b>	<b>JOB DESCRIPTION</b>	
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<b>POST TITLE</b>	<b>Regional Manager - APAC</b>
<b>RESPONSIBLE TO</b>	Managing Director and the Sales Director
<b>LOCATION (s)</b>	Taiwan or nearby
<b>JOB TYPE</b>	Business Development

**COMPANY:** FoundOcean Ltd

**JOB PURPOSE**

As a Regional Manager, you will influence and support the company's growth strategy to expand its business in the provision of its services for the offshore energy construction industry.

The objective of the role is to develop the region into an autonomous business unit capable of delivering offshore renewable and oil & gas projects in the region. This will be achieved through both organic and inorganic growth strategies.

**RESPONSIBILITIES :** Business development

**DIRECT REPORTS / TEAM:** None

**REQUIRED EXPERIENCE**

Personal skills required:

- Senior Management experience ideally in the Offshore & Subsea Industry.
- Proven experience managing large teams. Experience in all areas of people management such as recruitment and managing complex client relations.
- Financial Management skills including the ability to exercise effective financial management controls such as managing budgets and profit and loss.
- Experienced in service delivery and achieving key results and objectives.
- Excellent communication and interpersonal skills, experienced at building strong relationships with internal and external stakeholders at all levels.
- Proven track record of delivering in complex and challenging environments.

Behaviours:

- Ambitious.
- An inspirational leader.
- Self-motivated and inquisitive.
- Passion for understanding the needs of our prospects and providing solutions to those needs.
- Dependable and trustworthy.

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- Excellent negotiation, and presentation skills
- Strong analytical, problem-solving, and decision-making skills
- Ability and willingness to travel.

<b>QUALIFICATIONS</b>
<ul style="list-style-type: none"><li>• Degree in Business and Management</li></ul>

**FoundOcean are committed to creating a diverse workforce and are proud to be an equal opportunities employer.**